



IBM VIP delivers the right solutions for growing businesses



LWSI and IBM give document management a clean bill of health

Faced with decreasing revenues, complex compliance requirements and continually growing documentation for reimbursement, community behavioral healthcare organizations are turning to IT systems to improve operational efficiency. By automating manual processes and consolidating disparate systems, complete information management solutions offer administrators, managers and clinicians a single point of access for accounting, billing, client record maintenance, scheduling and reporting.

Healthcare providers need a system that integrates all areas of the business, from administrative functions to providing the backbone of effective human services management to a complete electronic medical record (EMR). Today's state-of-the-art system provides an integrated information management tool that brings together the disparate elements of agency operation, including provisioning and tracking of clinical services, into a single interface that is easy to navigate and provides unrivaled uptime and robust performance.

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- » **Industry:** Behavioral healthcare
 - » **Challenge:** Implement an automated system to streamline documentation retrieval for reimbursement, deploy efficient workflows and process, and provide access to vital information across disparate systems.
 - » **Solution:** As part of the IBM Vertical Industry Program (VIP) portfolio of solutions specifically designed for midmarket organizations, Lavender & Wyatt Systems, Inc., (LWSI) offers Essentia on the IBM® Power™ Systems platform.
 - » **Benefit:** Essentia on the IBM Power Systems platform provides definable, repeatable processes that help reduce the risk of noncompliance, enhance a clinician's time to perform assessments and help increase revenues.
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>> The IBM Vertical Industry Program teams with select communities of IBM Business Partners to offer tailored solutions designed to address the unique needs of the midmarket. These solutions are delivered through regional partners with the industry knowledge and execution skills necessary to bring unique competitive advantage to growing organizations.

>> Learn more about the IBM VIP solution portfolio

To help behavioral health clinics streamline daily operations and improve performance, the IBM Vertical Industry Program (VIP) has teamed with Lavender and Wyatt Systems, Inc., (LWSI) to deliver Essentia—a tailored, fully integrated business solution on a robust IBM platform that offers management essentials for the mental healthcare industry. Essentia helps community centers and clinicians focus on providing the best possible care. Deploying Essentia on the IBM® Power™ Systems platform helps optimize the application by streamlining workflows and centralizing patient data for quick and easy access.

Timely access to critical care information

Since the early 1980s, LWSI has been delivering advanced technological innovations to behavioral healthcare specialists that help enhance productivity and improve the billing and reimbursement process, while seeking to simultaneously improve client outcomes through timely access to critical patient care information and improved patient safety.

Essentia is a fully integrated business solution that can be customized to meet the specific needs of clinics, including the ability to run multiple organizations on a single system. Essentia supports the complete organization by serving as a single, powerful tool that integrates the administrative, human services, clinical and EMR functions into a single operational system encased in the best tried-and-true technology.

IBM helps lower TCO

The IBM Power Systems family is designed to provide compelling choices for companies of all sizes. Based on IBM POWER6™ processors,

Power Systems deliver reliability, scalability and performance at competitive prices. Through openness, virtualization and collaborative innovation, IBM Power Systems offer unique capabilities that help small and midsize companies maximize return on IT investments, lower total cost of acquisition (TCA) and total cost of ownership (TCO), and do more with less—less cost, management and complexity.

The result is improved utilization, platform flexibility and increased business agility—the ability to respond quickly to market changes and maintain a competitive edge. As your company—and the amount of data you produce—continues to grow, IBM Power Systems grow with you. Power Systems allow you to nondisruptively increase and decrease your processor and memory resources as needed. This helps you handle more data and users effectively across all business applications and match capacity with your workload and business goals.

Streamlined processes with 24x7 access

Deploying Essentia on a reliable, high-performance IBM Power Systems platform enables agencies to stay focused on their core competencies and offer improved client care. Having an effective information management system and a comprehensive EMR at your fingertips 24x7, 365 days a year, helps reduce re-billing, increase clinician productivity so you can treat more patients, and streamline business processes. As a result, agencies can see a quick return on investment while effectively and efficiently serving their communities.

For more information contact your IBM or Lavender & Wyatt sales representative, or visit us at ibm.com/systems/industry/applications or lws.com.



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IBM Systems and Technology Group
Route 100
Somers, NY 10589
U.S.A.

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