



IBM VIP delivers the right solutions for growing businesses



LWSI and Vision Solutions deliver highly available clinical records on IBM Power Systems

Faced with decreasing revenues, complex compliance requirements and continually growing documentation for reimbursement, community behavioral healthcare organizations are turning to IT systems to improve efficiency. These systems also need to be available around the clock to help doctors and staff continue to deliver uninterrupted care. By automating manual processes and consolidating disparate systems, complete information management solutions offer a single point of access for accounting, billing, client record maintenance, scheduling and reporting. Adding high availability and data optimization to the mix builds business resiliency to help boost productivity.

Behavioral healthcare providers need a system that integrates all areas of the business, from administrative functions to providing the backbone of effective human services management to a complete electronic medical record (EMR). Today's state-of-the-art system provides an integrated information management tool that brings together the disparate elements of agency operation into a single interface that is easy to navigate and provides unrivaled uptime and availability in the face of an outage.

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- » **Industry:** Behavioral healthcare
 - » **Challenge:** Implement an automated system to streamline document retrieval, deploy efficient workflows, and provide access to vital information while maintaining high availability and performance.
 - » **Solution:** As part of the IBM Vertical Industry Program (VIP) portfolio of solutions specifically designed for midmarket organizations, Lavender & Wyatt Systems, Inc., (LWSI) offers Essentia on the IBM® Power™ Systems platform along with high availability, disaster recovery and systems optimization from Vision Solutions.
 - » **Benefit:** Paired with Vision Solutions offerings that help ensure business resiliency, Essentia on the IBM Power Systems platform provides definable, repeatable processes that help satisfy regulatory requirements, reduce costs and increase productivity—even in the event of a disaster.
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>> The IBM Vertical Industry Program teams with select communities of IBM Business Partners to offer tailored solutions designed to address the specific needs of the midmarket. These solutions are delivered through regional partners with the industry knowledge and execution skills necessary to bring unique competitive advantage to growing organizations.

>> Learn more about the IBM VIP solution portfolio

To help behavioral health clinics streamline daily operations and improve performance, the IBM Vertical Industry Program (VIP) has teamed with Lavender and Wyatt Systems, Inc., (LWSI) to deliver Essentia—a tailored, fully integrated business solution on a robust IBM platform that offers management essentials for the mental healthcare industry. With high-availability, disaster recovery and systems optimization products from Vision Solutions, providers can keep Essentia continuously protected and available.

Deploying Essentia with Vision products on the IBM® Power™ Systems platform helps optimize the application by streamlining workflows and centralizing patient data for quick and easy access, all while enabling business resiliency, increasing productivity and simplifying the satisfaction of compliance requirements.

Reliable access to critical care information

Since the early 1980s, LWSI has been helping behavioral healthcare specialists enhance productivity and improve the billing and reimbursement process, while seeking to simultaneously improve client outcomes through timely access to critical patient care information and improved patient safety. Essentia is a fully integrated, customizable business solution that integrates the administrative, human services, clinical and EMR functions into a single operational system.

Vision Solutions is a leading provider of high-availability and disaster recovery solutions for the IBM Power Systems family. Vision's products keep business critical information continuously protected and available, and include innovative Continuous Data Protection technology to help users quickly and easily recover from the widest range of lost data. With the click of a button, healthcare providers can reduce the time and cost associated with recovery using a traditional recovery solution.

IBM helps lower TCO

The IBM Power Systems family is designed to provide compelling choices for companies of all sizes. Based on IBM POWER6™ processors, Power Systems deliver reliability, scalability and performance at competitive prices. Through openness, virtualization and collaborative innovation, IBM Power Systems offer unique capabilities that help small and midsize companies maximize return on IT investments, lower total cost of acquisition (TCA) and total cost of ownership (TCO), and do more with less—less cost, management and complexity.

The result is improved utilization, platform flexibility and increased business agility—the ability to respond quickly to market changes and maintain a competitive edge. As your company—and the amount of data you produce—continues to grow, IBM Power Systems grow with you. Power Systems allow you to nondisruptively increase and decrease your processor and memory resources as needed. This helps you handle more data and users effectively across all business applications and match capacity with your workload and business goals.

Highly available streamlined processes

Deploying Essentia with high-availability solutions from Vision Systems on a high-performance IBM Power Systems platform enables agencies to stay focused on their core competencies and offer improved client care. Effective information management and comprehensive EMR helps reduce re-billing, increase clinician productivity and streamline business processes. And protecting those services with trusted high-availability and disaster recovery solutions virtually eliminates both planned and unplanned downtime to ensure behavioral healthcare providers continue to effectively and efficiently serve their communities.

For more information contact your IBM or Lavender & Wyatt sales representative, or visit us at ibm.com/systems/industry/applications, lwsicom.com or visionsolutions.com.



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